

THERE IS GLOBAL AGREEMENT THAT DEVELOPED COUNTRIES WILL ASSIST DEVELOPING COUNTRIES TO FINANCE CLIMATE CHANGE MITIGATION

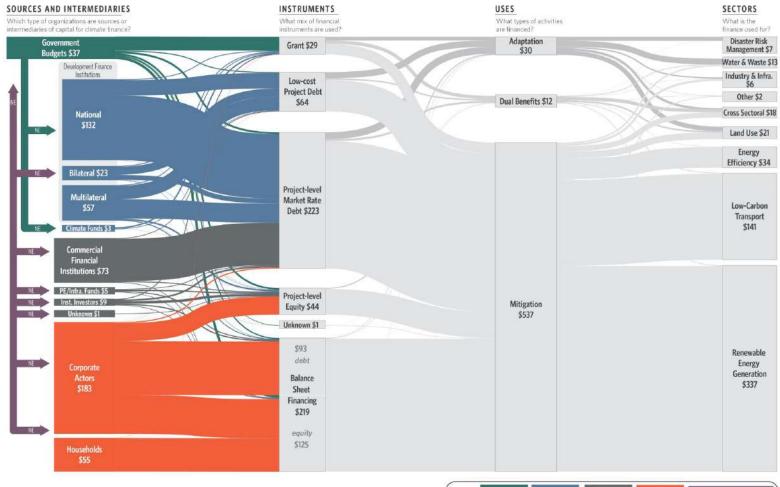
- Given the global concern about the climate crisis:
- The Paris Agreement (Art.9.) stipulates developed countries are to:
 - provide financial assistance, and
 - lead the mobilisation of finance from a wide variety of sources to support developing countries to mitigate and adapt to climate change.
- It sets a collective **goal of USD\$100bn in climate finance assistance per year** by 2020 (to be revised upwards in 2025)
- This is largely concessionary finance, whose efficacy is assessed according to \$/tCO2e mitigated



LATTERLY, THE NEED FOR 'TRANSITION FINANCE' MODELS AS CATEGORY OF MITIGATION-RELATED CLIMATE FINANCE HAS EMERGED

- For instance, divestment can happen much faster than power systems can be reconfigured to clean energy
 - Even for most aggressive renewable rollout scenarios
- Existing generation (often coal-based) is required for power system adequacy during (even an accelerated) transition
 - Capital is required to keep this required capacity going. Under indiscriminate divestment, who will fund this?
 - Mitigation of transition related negative economic, employment and social impacts also has to be funded.
- For a transition to be just, incumbents cannot just be pushed to collapse. This will trigger significant negative economic and social impacts. Transition support is required.
- In many countries renewable energy is now bankable and does not need concessionary climate finance, but these transition requirements need climate funding support.

WITHIN CLIMATE FINANCE THERE IS NO CATEGORY YET FOR TRANSITION FINANCE





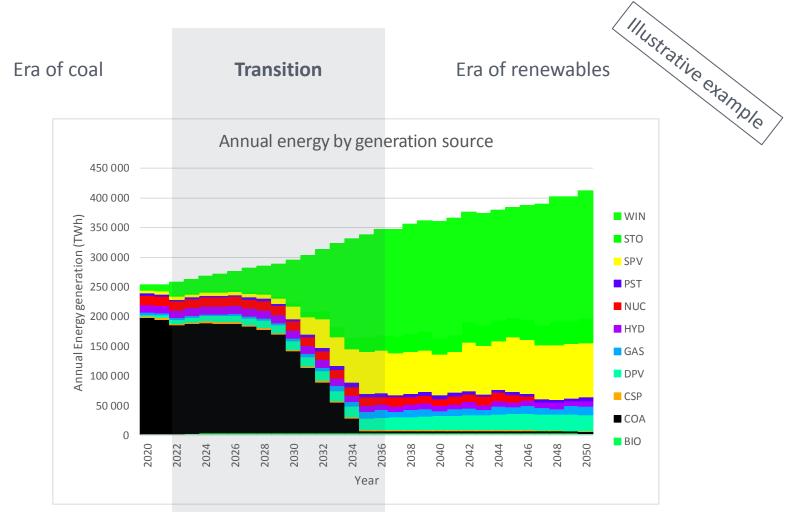
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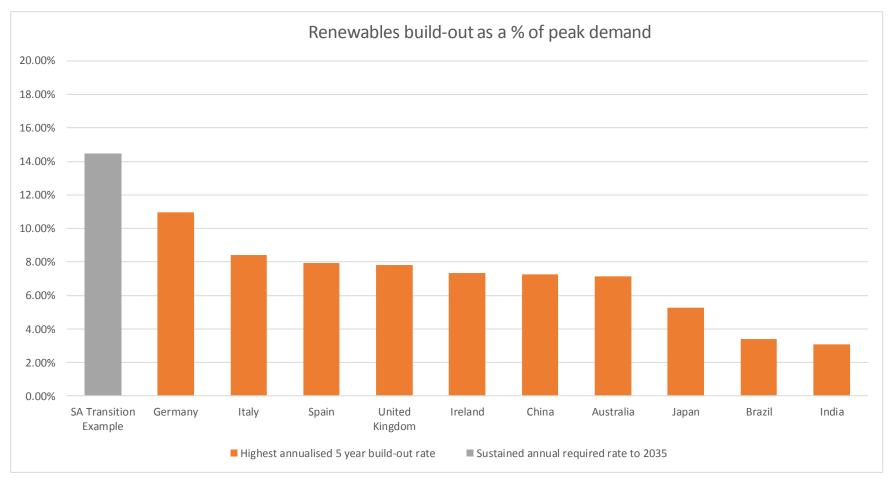
EXAMPLE¹: THE TRANSITION PERIOD IN A SOUTH AFRICAN POWER SYSTEM SCENARIO COMPATIBLE WITH < 2°







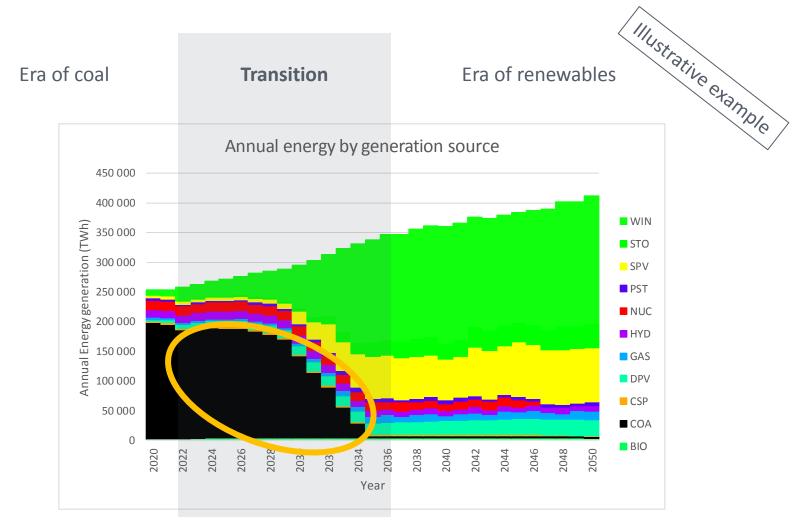
CONTEXTUALISING THE RE BUILD IN THIS SA TRANSITION EXAMPLE



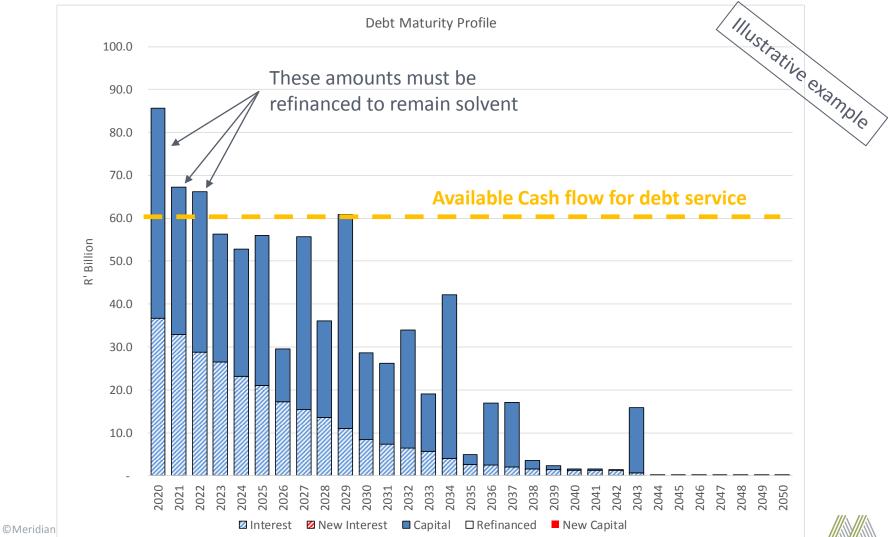
Source: BP Statistical Review of World Energy; CSIR



DESPITE A GLOBALLY SIGNIFICANT RE BUILD OUT, COAL GENERATION IS UNAVOIDABLE IN SA FOR A TRANSITION PERIOD

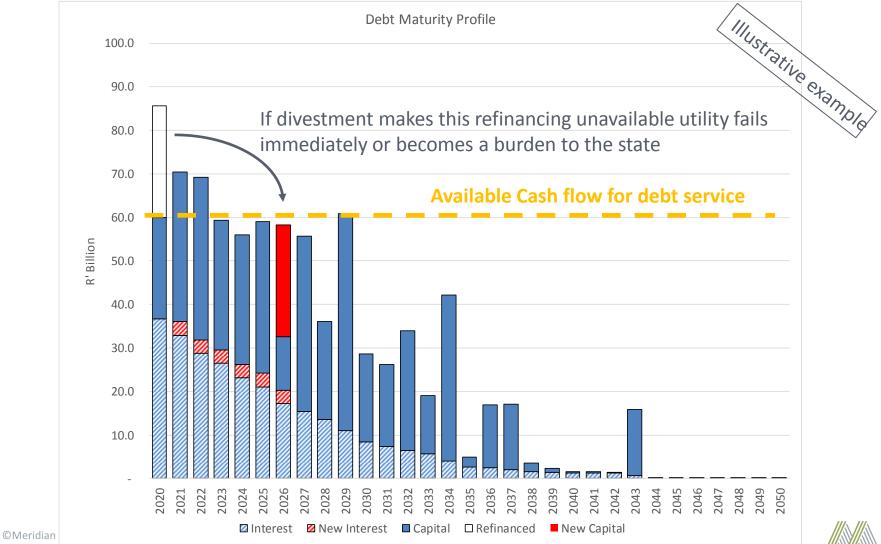


ONGOING FINANCING OF LEGACY ASSETS IS THEREFORE AN **OPERATIONAL REQUIREMENT IN AN ACCELERATED TRANSITION**



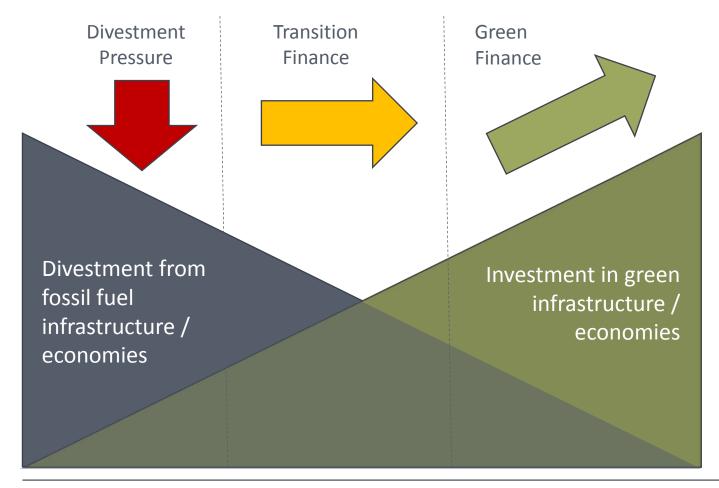


INDISCRIMINATE DIVESTMENT OF SYSTEMICALLY CRITICAL LEGACY ASSETS IN TRANSITION COULD CAUSE LARGE ECONOMIC DAMAGE





TRANSITION FINANCE IS NEEDED IN SECTORS HEAVILY RELIANT ON CARBON INTENSIVE LEGACY ASSETS





SUPPORT FOR THE TRANSITION PATHWAYS OF LEGACY CARBON INTENSIVE SECTORS IS IN LINE WITH THE PARIS AGREEMENT'S PROVISIONS ON CLIMATE FINANCE

- Article 2: 'This Agreement, in enhancing the implementation of the Convention,
 including its objective aims to strengthen the global response to the threat of climate
 change, in the context of sustainable development and efforts to eradicate poverty,
 including by:
 - c) making finance flows consistent with a pathway towards low greenhouse gas emissions and climate-resilient development'.
- Article 9: Stipulates developed countries are to:
 - 'provide financial assistance, and
 - lead the mobilisation of finance from a wide variety of sources to support developing countries to mitigate and adapt to climate change'





A TRANSITION FINANCE MODEL FOR THE SOUTH AFRICAN POWER SECTOR:

THE JUST TRANSITION TRANSACTION

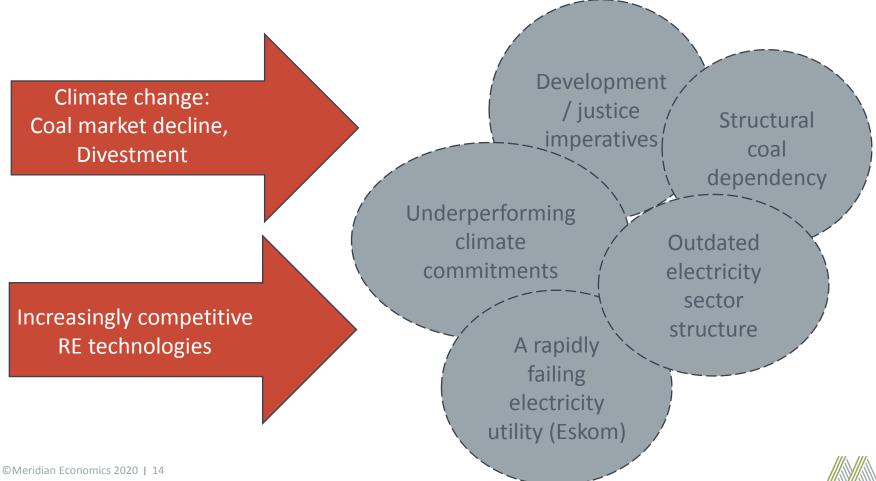
SOUTH AFRICA'S ECONOMY IS DOMINATED BY CARBON INTENSIVE LEGACY ASSETS COUPLED WITH HIGH LEVELS OF UNEMPLOYMENT AND INEQUALITY

- Structural energy-economic coal path dependency developed over 100 years, the 'Mineral-Energy-Complex'
- 77% of SA's greenhouse gas emissions are from energy; ~40-45% from electricity
- 86% of electricity is from coal fired power stations
- Eskom generates 95% of SA's electricity a regulated state owned monopoly
- Coal is SA's second highest export earner
- Sasol generates 1/3 of SA's liquid fuel requirements from coal
- SA has one of the highest inequality levels in the world (Gini 0.67)
- 29% official unemployment
- 50% of SA's citizens are classified poor



INTERSECTING DOMESTIC PROBLEM COMPLEXES COME UNDER FURTHER TRANSITION-RELATED

EXTERNAL PRESSURE

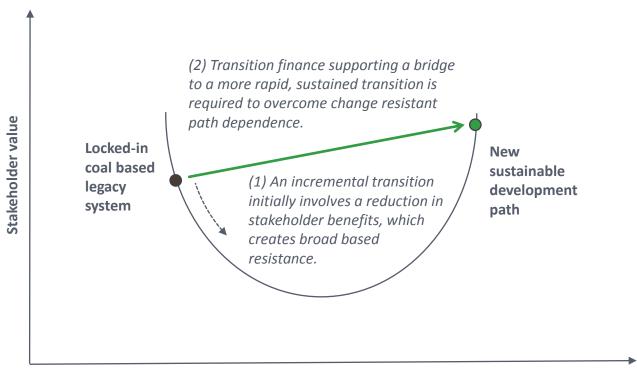


LEAVING SA WORST PREPARED GLOBALLY FOR THE ENERGY TRANSITION

According to World Economic Forum Energy Transition index 2019 results

Country name	2019 ETI Score ²	System Performance	Transition Readiness	Country name		2019 ETI Score ²	System Performance	Transition Readiness
Sweden	75%	81%	69%	O Philippine	5	55%	62%	49%
Switzerland	74%	78%	71%	 Sri Lanka 		55%	65%	45%
Norway	73%	82%	65%	Argentina		55%	67%	43%
Finland	73%	72%	74%	Namibia	***************************************	55%	58%	51%
Denmark	72%	72%	73%	Indonesia		55%	64%	46%
Austria	71%	71%	71%	Turkey		55%	60%	49%
United Kingdom	70%	74%	66%	Qatar		54%	56%	52%
France	69%	77%	60%	Ø Jordan		53%	56%	50%
Netherlands	69%	71%	66%	1.0.11010000000000000000000000000000000	ab Emirates	53%	55%	50%
Iceland	69%	75%	62%	Oman		53%	55%	50%
Uruguay	67%	75%	60%	@ Republic	of Moldova	52%	61%	43%
Ireland	67%	71%	63%	 Guatemal 	а	52%	59%	45%
Singapore	67%	68%	65%	Ø Kenya		52%	53%	51%
New Zealand	66%	73%	58%	2 Tunisia		52%	59%	45%
Luxembourg	66%	64%	67%	Ghana		52%	54%	49%
Portugal	65%	71%	59%	El Salvado	or .	51%	55%	48%
Germany	65%	66%	64%	Poland		51%	57%	46%
Japan	65%	67%	63%	6 India		51%	53%	49%
Lithuania	65%	72%	57%	Bulgaria		51%	54%	48%
Estonia	64%	64%	64%	120110100000000000000000000000000000000	n Republic	50%	56%	45%
Costa Rica	64%	75%	54%	29 Russian F		50%	61%	39%
Belgium	64%	67%	61%	11-111-10-00-00-00-00-00-00-00-00-00-00-	nd Tobago	50%	54%	47%
			attention (Oktoon tenter)	Transportation of the Land of	eki looago			
Latvia	64	69%	58%	Bolivia		50%	60%	41%
Slovenia	64%	69%	58%	China		50%	48%	51%
Spain	64%	71%	56%	83 Kazakhsta	an	50%	61%	38%
Chile	63%	67%	59%	Tanzania		49%	51%	47%
United States	63%	66%	59%	Honduras	·	49%	50%	48%
Malta	62%	70%	54%	Egypt, Ara	ab Rep.	49%	55%	43%
Italy	62%	70%	54%	Kuwait		49%	55%	43%
Israel	62%	67%	56%	88 Tajikistan		49%	48%	49%
Malaysia	61%	68%	55%	Algeria		48%	61%	36%
Georgia	61%	64%	58%	Banglade	sh	48%	52%	43%
Slovak Republic	61%	68%	54%	Senegal		47%	48%	47%
Colombia	61%	71%	51%	Ø Bahrain		47%	44%	51%
Canada	61%	66%	56%	Nepal		47%	47%	47%
Panama	60%	69%	51%	Botswana		47%	49%	44%
Mexico	60%	69%	50%	Ethiopia		46%	46%	47%
Albania	60%	67%	52%	Nicaragua	1	46%	50%	42%
Brunei Darussalam	59%	67%	52%	Pakistan		46%	47%	46%
ania	59%	68%	50%	Saudi Ara	bia	46.2%	51%	41%
	59%	66%	52%	Serbia		46%	53%	39%
Ch	59%	66%	52%	Cambodia	в.	45%	46%	44%
Australia	59%	64%	54%	Iran, Islam	nic Rep.	44%	54%	33%
Peru	59%	68%	49%	Zambia		44%	41%	46%
Cyprus	59%	66%	51%	Cameroor	n	43%	43%	43%
Brazil		70%	45%	Bosnia an	nd Herzegovina	43%	46%	40%
Morocco		67%	48%	Benin		42%	42%	42%
Korea, Rep.	55	60%	55%	@ Lebanon		42%	42%	41%
Czech Republic	57%	86	53%	W Ukraine		42%	48%	35%
Armenia	57%		49%	Mongolia		41%	45%	38%
Thailand	57%		51%	Nigeria		41%	46%	35%
Ecuador	57%	70%	13%	110 Kyrgyz Re	enublic	40%	37%	43%
Paraguay	57%	64%		Mozambio		40%	43%	37%
Greece	56%	67%		Venezuela	7911-0110-11-011-011-011-011-011-011-011-	39%	50%	27%
, , , , , , , , , , , , , , , , , , ,		mmmoore@de@himmoornin		Water Control of the Party of t	×		37%	40%
Montenegro	56%	56%	49%	@ Zimbabw	×	39%		***************************************
Vietnam	55%	62%	enneitoniteriterneenneen	South Afri	La	37%	36%	37%
Azerbaijan	55% 55%	63% 57%	48% 53%	(Haiti		36%	35%	37%

TRANSITION FINANCE IS REQUIRED TO UNLOCK AN ACCELERATED TRANSITION BY OVERCOMING ECONOMIC, SOCIAL AND POLITICAL PATH DEPENDENCE.



Decreasing carbon intensity

Transition finance is required to unlock an accelerated transition by: (a) supporting substantial measures to overcome economic, social and political path dependence; (b) while protecting ©Meridian Economics 2020 | 16 system integrity during the intervening period.



WHAT CREATES THE TRANSITION FINANCE OPPORTUNITY FOR THE SA POWER SECTOR?

- The global commitment to climate finance under the UNFCCC sets a collective goal of **USD\$100bn in climate finance assistance** per year by 2020 (to be revised upwards in 2025)
- This is largely concessionary finance, whose efficacy is assessed according to \$/tCO2e mitigated
- The SA power sector is able to offer additional CO2e savings at low cost
- Real political and institutional barriers are preventing power sector decarbonisation
- Transition financing is **conditional upon a clear political commitment to sector decarbonisation including market reform**, and creates the space for a massive RE ramp-up and green industrialisation programme



What are the specific SA Power sector problems that transition finance could respond to?

How could a transition finance model solve these problems?

As a **coal-based utility**, Eskom will increasingly be **unable to raise finance** from DFIs, the bond market and (ultimately) banks.

Government's capacity to provide **sovereign guarantees** is highly constrained

Eskom's coal costs have soared in recent years.

Eskom faces large **capex requirements** to repair its 2 newest coal plants, refurbish older stations and implement environmental retrofits.

SA coal workers and communities will be severely affected by the transition and only limited financing is available to provide a **Just Transition**.

SA has committed to increase the ambition of its **NDC** in 2020, and power sector decarbonisation will need to play a central role in doing so.



THE CONCEPT: A 'JUST TRANSITION' CLIMATE FINANCE TRANSACTION

- The foundation is an international government and DFI climate finance transaction that crowds in a larger amount of private sector finance in a blended structure.
- Creates a large (~\$11Bn) long term (~20yr) debt facility to refinance the national utility Eskom, conditional on additional mitigation and social action, with credible remedies.
- This 'Just Transition Transaction' consists of three legs:
- 1) The South African Government and Eskom will commit to delivering additional, measurable CO₂ reductions over and above the current policy trajectory; In return:
- 2) Eskom's access to its traditional debt funding sources (DFIs, MDBs, capital markets, banks, etc.) will be restored; while
- 3) Affected labour and communities will benefit from a Just Transition programme backed by the net proceeds from the transaction, and the crowding in of new energy projects and other infrastructure in Mpumalanga and beyond.



PROGRESS TO DATE

- Conceptualised by SA think tank, Meridian Economics in 2018
- Promoted by the Presidential Eskom Sustainability Task Team
- Announced by President in UN Climate Summit Statement,
 Sept 2019
 - http://www.dirco.gov.za/docs/speeches/2019/cram0923.htm
- Socialised broadly in SA (Government, Finance, Labour, Business, NGOs, etc.)
- Socialised internationally with serious interest by DFI community and key counterparty Govts

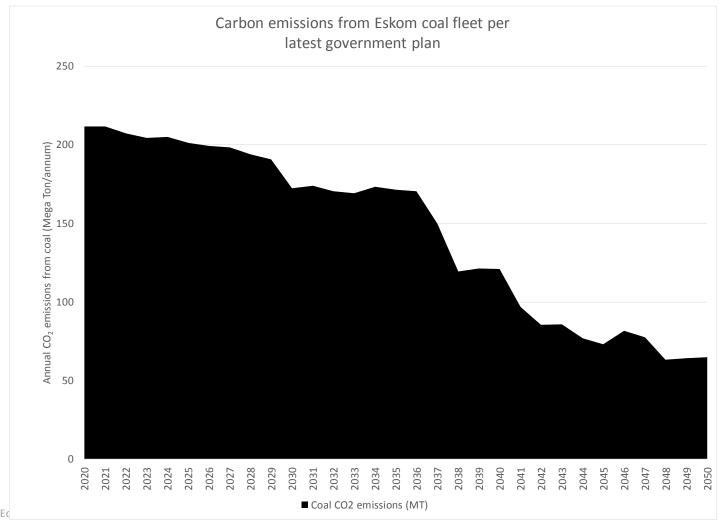


LEG 1: GREENHOUSE GAS MITIGATION

- 1) The South African Government and Eskom will commit to delivering additional, measurable CO₂ reductions over and above the current policy trajectory; In return:
- 2) Eskom's access to its traditional funding sources (DFIs, capital markets, banks, etc.) will be restored; while
- 3) Affected labour and communities will benefit from a Just Transition programme backed by the net proceeds from the transaction, and the crowding in of new energy projects and other infrastructure in Mpumalanga and beyond.

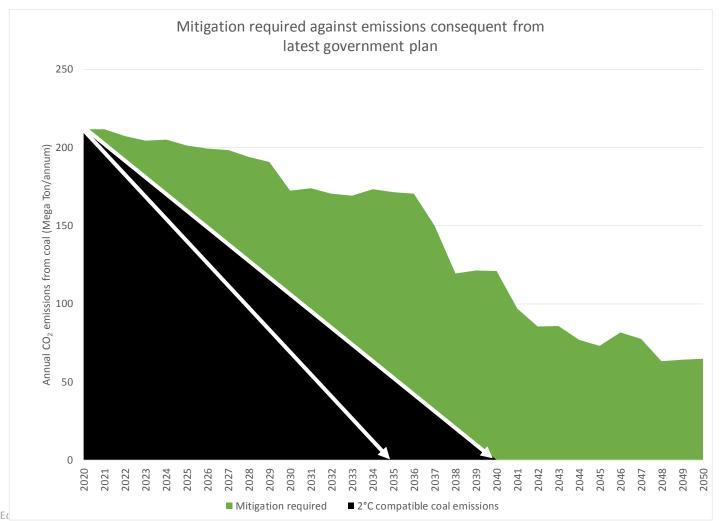


CARBON TRAJECTORY WITHOUT TRANSACTION





CARBON TRAJECTORY WITH TRANSACTION





LEG 2: ESKOM CAN RETURN TO THE MARKETS

- 1) The South African Government and Eskom will commit to delivering additional, measurable CO₂ reductions over and above the current policy trajectory; In return:
- 2) Eskom's access to its traditional funding sources (DFIs, capital markets, banks, etc.) will be restored; while
- 3) Affected labour and communities will benefit from a Just Transition programme backed by the net proceeds from the transaction, and the crowding in of new energy projects and other infrastructure in Mpumalanga and beyond.

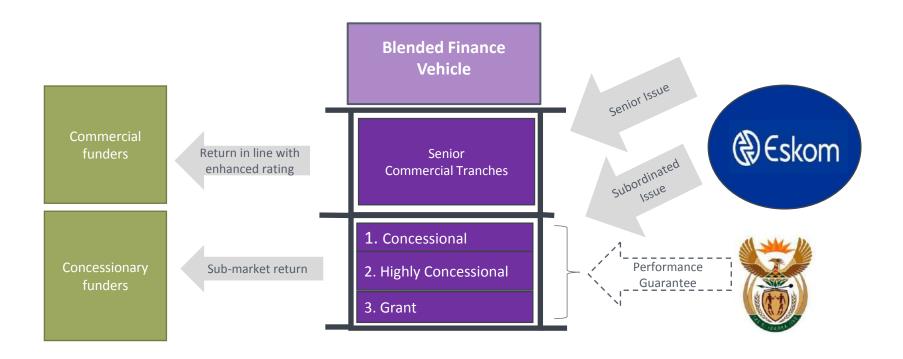


HIGH LEVEL FINANCIAL FLOWS

Blended Finance Vehicle Commercial International & domestic funders Senior issue Senior €skom **Commercial Tranches** Subordinated Subordinated **Concessionary Tranches** Concessionary funders Catalytic grant finance South African Just **Transition Fund**



DEBT SERVICE FLOWS



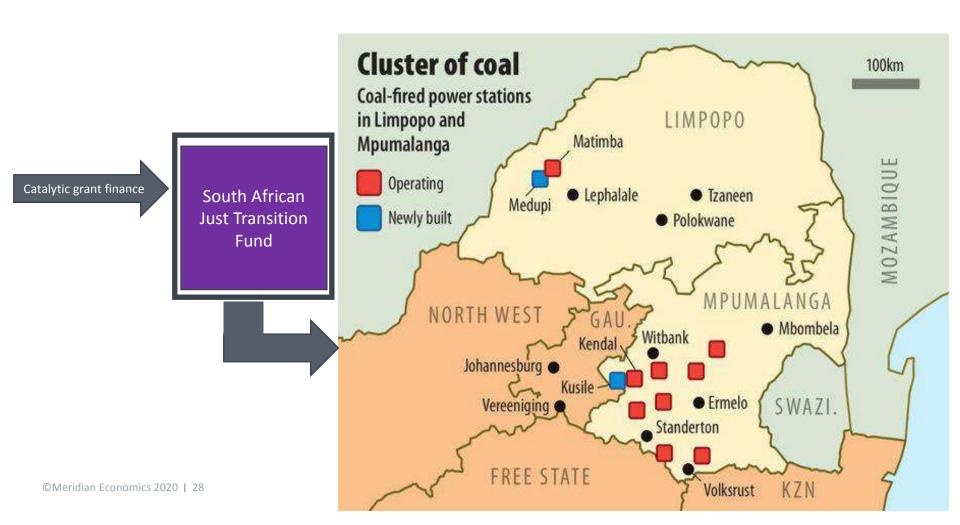
South African Just Transition Fund

LEG 3: CATALYTIC FUNDING FOR A JT PROGRAMME

- 1) The South African Government and Eskom will commit to delivering additional, measurable CO₂ reductions over and above the current policy trajectory; In return:
- 2) Eskom's access to its traditional funding sources (DFIs, capital markets, banks, etc.) will be restored; while
- 3) Affected labour and communities will benefit from a Just Transition programme backed by the net proceeds from the transaction, and the crowding in of new energy projects and other infrastructure in Mpumalanga and beyond.

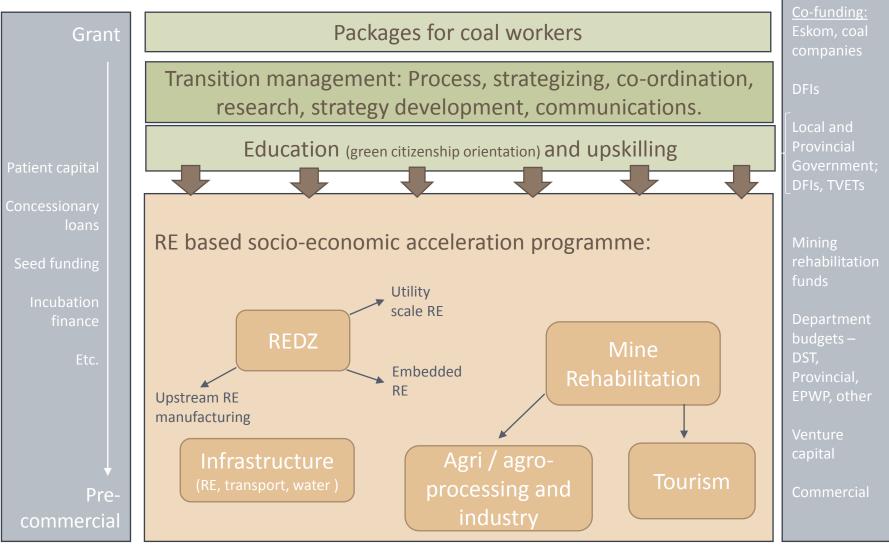


THE JT FUND CATALYSES FINANCING FOR MPUMALANGA FOCUSED JUST TRANSITION



The Just Transition Fund: Catalytic financing for the Mpumalanga Just Transition

2020



What are the specific SA Power sector problems that transition finance could respond to?	How does Just Transition Transaction solve these problems?			
As a coal-based utility , Eskom will increasingly be unable to raise finance from DFIs, the bond market and (ultimately) banks.	The Transaction situates Eskom as the 'transition pivot' in a green framework committing SA to accelerated decarbonisation. Restores access to normal DFI, bond market, bank and other institutional finance.			
Government's capacity to provide sovereign guarantees is highly constrained	Subordination of the concessionary finance in the blended structure provides the security required for senior commercial debt.			
Eskom's coal costs have soared in recent years.	A large least cost power investment programme will displace the most expensive primary energy first.			
Eskom faces large capex requirements to repair its 2 newest coal plants, refurbish older stations and implement environmental retrofits.	Much of this expenditure can be avoided with an accelerated IPP renewables programme.			
SA coal workers and communities will be severely affected by the transition and only limited financing is available to provide a Just Transition .	A SA Just Transition Fund is capitalised with proceeds from the climate transaction. Other funding can then be crowded in.			
SA has committed to increase the ambition of its NDC in 2020, and power sector decarbonisation will need to play a central role in doing so.	Finance is conditional upon the electricity sector meeting predetermined emissions constraints in line with a more ambitious SA NDC			



CONTACT US

Suite EB04, Tannery Park, 23 Belmont Road, Rondebosch, 7700 +27 21 200 5857

grove.steyn@meridianeconomics.co.za www.meridianeconomics.co.za